

	<b>State of South Carolina Invitation for Bid AMENDMENT #3</b>	Solicitation Number: 5400000543
		Date Issued: 09/23/2008
		Procurement Officer: Gary Hodgin, CPPB
		Phone: 803-737-0620
		E-Mail Address: ghodgin@mimo.sc.gov

**RECEIVED**

DESCRIPTION: Vehicles – SUV's - Statewide Contract

USING GOVERNMENTAL UNIT: Statewide Term Contract

SEP 30 2008

*The Term "Offer" Means Your "Bid" or "Proposal". Unless submitted on-line, your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Offer" provision.*

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

**MAILING ADDRESS:**

Materials Management Office  
P.O. Box 101103  
Columbia, S.C. 29211

**PHYSICAL ADDRESS:**

1201 Main St. - Suite 600  
Capitol Center  
Columbia, S.C. 29201

SUBMIT OFFER BY (Opening Date/Time): **09/30/2008 11:00:00 AM**

(See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY:

(See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **One (1) original; one (1) copy marked "Copy" and one (1) electronic copy**

CONFERENCE TYPE: **Pre-Bid Conference**  
DATE & TIME: **09/09/2008 9:00 AM**

LOCATION: **Materials Management Office  
Main Conference Room 1201 Main Street  
Suite 600 Columbia, SC 29201**

(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)

**AWARD &**

**AMENDMENTS**

Award will be posted on **10/14/2008** The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <http://www.procurement.sc.gov>

Unless submitted on-line, you must submit a signed copy of this form with Your Offer. By submitting a bid or proposal, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date.  
(See "Signing Your Offer" and "Electronic Signature" provisions.)

NAME OF OFFEROR  
**Vic Bailey Ford**

(full legal name of business submitting the offer)

Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

AUTHORIZED SIGNATURE  
**Original Signed**

(Person must be authorized to submit binding offer to contract on behalf of Offeror.)

TAXPAYER IDENTIFICATION NO.  
**57-0720596**

(See "Taxpayer Identification Number" provision)

TITLE  
**Fleet Sales Manager**

(business title of person signing above)

STATE VENDOR NO.  
**7000079092**

(Register to Obtain S.C. Vendor No. at [www.procurement.sc.gov](http://www.procurement.sc.gov))

PRINTED NAME  
**David M Vetter**

(printed name of person signing above)

DATE SIGNED  
**9-26-08**

STATE OF INCORPORATION  
**Delaware**

(If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one)

(See "Signing Your Offer" provision.)

☐ Sole Proprietorship

☐ Partnership

☐ Other \_\_\_\_\_

☒ Corporate entity (not tax-exempt)

☐ Corporation (tax-exempt)

☐ Government entity (federal, state, or local)

ORIGINAL



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(Return Page Two with Your Offer)

<b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)  501 East Daniel Morgan Ave Spartanburg, SC 29302	<b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)  PO Box 3568 Spartanburg, SC 29304  _ 864-585-3600 fax 594-6802 _____ Area Code - Number - Extension Facsimile _ dvetter@vicbaileyauto.com _____ E-mail Address
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<b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)     _____ Payment Address same as Home Office Address _X_ Payment Address same as Notice Address (check only one)	<b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)     _____ Order Address same as Home Office Address _X_ Order Address same as Notice Address (check only one)
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ACKNOWLEDGMENT OF AMENDMENTS							
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)							
Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date
#1	8-29-08	#3	9-23-08				
#2	9-19-08						

<b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)	10 Calendar Days (%) NA	20 Calendar Days (%) NA	30 Calendar Days (%) NA	_____ Calendar Days (%) NA
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<b>PREFERENCES - SC RESIDENT VENDOR PREFERENCE</b> (June 2005): Section 11-35-1524 provides a preference for offerors that qualify as a resident vendor. A resident vendor is an offeror that (a) is authorized to transact business within South Carolina, (b) maintains an office* in South Carolina, (c) either (1) maintains a minimum \$10,000.00 representative inventory at the time of the solicitation, or (2) is a manufacturer which is headquartered and has at least a ten million dollar payroll in South Carolina, and the product is made or processed from raw materials into a finished end-product by such manufacturer or an affiliate (as defined in section 1563 of the Internal Revenue Code) of such manufacturer, and (d) has paid all assessed taxes. If applicable, preference will be applied as required by law.	<b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b>  <b>*ADDRESS AND PHONE OF IN-STATE OFFICE</b>  _X_ In-State Office Address same as Home Office Address _____ In-State Office Address same as Notice Address (check only one)
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<b>PREFERENCES - SC/US END-PRODUCT</b> (June 2005): Section 11-35-1524 provides a preference to vendors offering South Carolina end-products or US end-products, if those products are made, manufactured, or grown in SC or the US, respectively. An end-product is the item identified for acquisition in this solicitation, including all component parts in final form and ready for the use intended. The terms made, manufactured, and grown are defined by Section 11-35-1524(B). By signing your offer and checking the appropriate space(s) provided and identified on the bid schedule, offeror certifies that the end-product(s) is either made, manufactured or grown in South Carolina, or other states of the United States, as applicable. Preference will be applied as required by law.	<b>PREFERENCES ARE NOT APPLIED TO VEHICLE PROCUREMENTS</b>
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**State of South Carolina  
Invitation for Bid  
AMENDMENT #2**

Solicitation Number: 5400000543  
Date Issued: 09/18/2008  
Procurement Officer: Gary Hodgkin, CPPB  
Phone: 803-737-0620  
E-Mail Address: ghodgin@mmo.sc.gov

DESCRIPTION: **Vehicles – SUV's - Statewide Contract**

USING GOVERNMENTAL UNIT: **Statewide Term Contract**

*The Term "Offer" Means Your "Bid" or "Proposal". Unless submitted on-line, your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Offer" provision.*

**SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:**

**MAILING ADDRESS:**

Materials Management Office  
P.O. Box 101103  
Columbia, S.C. 29211

**PHYSICAL ADDRESS:**

1201 Main St. - Suite 600  
Capitol Center  
Columbia, S.C. 29201

SUBMIT OFFER BY (Opening Date/Time): **09/30/2008 11:00:00 AM**

(See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY:

(See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **One (1) original; one (1) copy marked "Copy" and one (1) electronic copy**

CONFERENCE TYPE: **Pre-Bid Conference**  
DATE & TIME: **09/09/2008 9:00 AM**

LOCATION: **Materials Management Office  
Main Conference Room 1201 Main Street  
Suite 600 Columbia, SC 29201**

(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)

**AWARD &  
AMENDMENTS**

Award will be posted on **10/14/2008** The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <http://www.procurement.sc.gov>

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(See "Signing Your Offer" and "Electronic Signature" provisions.)

NAME OF OFFEROR  
**Vic Bailey Ford**

(full legal name of business submitting the offer)

Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.

AUTHORIZED SIGNATURE  
**Original Signed**

(Person must be authorized to submit binding offer to contract on behalf of Offeror.)

TAXPAYER IDENTIFICATION NO.  
**57-0720596**

(See "Taxpayer Identification Number" provision)

TITLE  
**Fleet Sales Manager**  
(business title of person signing above)

STATE VENDOR NO.  
**7000079092**  
(Register to Obtain S.C. Vendor No. at [www.procurement.sc.gov](http://www.procurement.sc.gov))

PRINTED NAME  
**David Vetter**  
(printed name of person signing above)

DATE SIGNED  
**9-26-08**

STATE OF INCORPORATION  
**Delaware**  
(If you are a corporation, identify the state of incorporation.)

OFFEROR'S TYPE OF ENTITY: (Check one)

(See "Signing Your Offer" provision.)

☐ Sole Proprietorship

☐ Partnership

☐ Other \_\_\_\_\_

☒ Corporate entity (not tax-exempt)

☐ Corporation (tax-exempt)

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<b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)     Payment Address same as Home Office Address <input checked="" type="checkbox"/> Payment Address same as Notice Address (check only one)	<b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)     Order Address same as Home Office Address <input checked="" type="checkbox"/> Order Address same as Notice Address (check only one)
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<b>ACKNOWLEDGMENT OF AMENDMENTS</b> Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)							
Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date
#1	8-29-08						
#2	9-18-08						

<b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)	10 Calendar Days (%) NA	20 Calendar Days (%) NA	30 Calendar Days (%) NA	Calendar Days (%) NA
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**State of South Carolina  
Invitation for Bid  
AMENDMENT #1**

Solicitation Number: 5400000543  
Date Issued: 08/29/2008  
Procurement Officer: Gary Hodgkin, CPPB  
Phone: 803-737-0620  
E-Mail Address: ghodgin@mimo.sc.gov

DESCRIPTION: **Vehicles – SUV's - Statewide Contract**

USING GOVERNMENTAL UNIT: **Statewide Term Contract**

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Columbia, S.C. 29211

**PHYSICAL ADDRESS:**

1201 Main St. - Suite 600  
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Columbia, S.C. 29201

SUBMIT OFFER BY (Opening Date/Time): **09/30/2008 11:00:00 AM** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **09/09/2008—Amended Language Only** (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **One (1) original; one (1) copy marked "Copy" and one (1) electronic copy**

CONFERENCE TYPE: **Pre-Bid Conference**  
DATE & TIME: **09/09/2008 9:00 AM**

LOCATION: **Materials Management Office  
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**57-0720596**

(See "Taxpayer Identification Number" provision)

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(business title of person signing above)

**STATE VENDOR NO.**

**7000079092**

(Register to Obtain S.C. Vendor No. at [www.procurement.sc.gov](http://www.procurement.sc.gov))

**PRINTED NAME**

**David Vetter**

(printed name of person signing above)

**DATE SIGNED**

**9-26-08**

**STATE OF INCORPORATION**

**Delaware**

(If you are a corporation, identify the state of incorporation.)

**OFFEROR'S TYPE OF ENTITY: (Check one)**

(See "Signing Your Offer" provision.)

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Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date
#1	8-29-08						

DISCOUNT FOR PROMPT PAYMENT (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	Calendar Days (%)
	NA	NA	NA	NA

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SC STATE BUDGET & CONTROL BOARD  
OFFICE OF GENERAL SERVICES  
MATERIALS MANAGEMENT OFFICE  
COLUMBIA, SC 29201

Vic Bailey Ford Lincoln Mercury Inc  
P.O. Box 3568  
Spartanburg, SC 29304

August 21, 2008

**TRUCK, 4 x 4 or All Wheel Drive / 4 X 2 UTILITY, INTERMEDIATE  
(short wheelbase), 4 DOOR  
(Jeep Liberty, Ford Escape, Dodge Nitro, or equal)**

**EQUIPMENT:** The Intermediate size 4-Door 4 x 4 utility vehicle shall be equipped with all standard equipment as specified by the manufacturer for this model, and shall comply with all EPA Emission standards and all motor Vehicle Safety Standards as established by the U.S. Department of Transportation regarding the manufacture of motor vehicles.

**INTERIOR:** Cloth

**CAPACITY:** Fully accommodate five (5) passengers.

**WHEELBASE:** 103" minimum.

**ENGINE:** 6 cylinder gasoline with not less than 3.0 liter and a minimum of 200 HP and to include engine oil cooler.

**TRANSMISSION:** Four Speed automatic, w/HD auxiliary cooler.

**TOWING  
CAPACITY** Min. 3,500 lb.

**REAR BUMPER:** Standard Factory.(See Item 9)

**SEATS:** Front bucket w/ center console & fold down rear bench.

**TIRES:** Five (5) Manufacturer's standard for payload and capacity, All-Terrain to include spare (MAY BE DEALER ADDED – TIRES ADDED MUST BE GOODYEAR WRANGLER RT/S ALL TERRAIN OR EQUAL (EQUAL TO BE APPROVED BY STATE FLEET OR ORDERING GOVERNMENTAL ENTITY)

**DAYTIME  
RUNNING  
LIGHTS:** If DRL is offered as Standard Equipment on Vehicle they shall be deactivated on all vehicles ordered by any Law Enforcement entities.

**COLOR:** Black and all other Standard Factory Colors



## **FACTORY INSTALLED ITEMS**

The following options shall be furnished in addition to, or in place of, the regular standard equipment and will be "Factory Installed", unless otherwise specified:

1. Dual Low Mount (RH Convex) Mirrors.
2. Battery 465 CCA min.
3. Alternator 100 AMP min.
4. Air Conditioning w/Tinted Glass
5. Gauges (Ammeter/Voltmeter, Oil & Temperature)
6. **TOW PACKAGE \*\*FACTORY INSTALLED**
7. Minimum 18 Gallon Fuel Tank (May require auxiliary).
8. AM/FM Stereo Radio
9. Rear Axle Locking Differential
10. Center Console
11. Cruise Control
12. Carpet Mats
13. **Power Windows and Power Locks**
14. Auxiliary Switch (standard state spec.)
15. Step – Entry / Egress (standard state spec.)
16. Radio Noise Suppression (standard state spec.)



## **OPTIONAL EQUIPMENT**

The following factory installed options may or may not be ordered. Offers must provide a price for all options or offer as part of the base price. If the option item is "STANDARD" enter "STD" on the line provided for price. **ALL ITEMS SHOULD HAVE A DOLLAR PRICE OR "STD" LISTED. OFFERS WILL NOT BE CONSIDERED IF THE PRICE LINE IS LEFT BLANK.** Option items marked as "STD" will be listed in the "Equipment Included" section of the contract sheets posted on the MMO web site.

### **Adds:**

Intentionally Left Blank	\$ _____
<b>Total Adds (post to bid schedule worksheet)</b>	\$ <u>0.00</u>

### **Deducts:**

4 x 4 or All Wheel Drive Package	\$ <u>1541.00</u>
Towing Package – Ref. Item 9 on page 2	\$ <u>255.00</u>
Conv. Tires w/same Spare - Size	\$ <u>524.00</u>
<b>Total Deducts (post to bid schedule worksheet)</b>	\$ <u>2320.00</u>

Options requiring the additions of other options as well as those which are included as part of another:

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QUESTIONNAIRE: **TRUCK, 4 x 4 / 4 X 2 UTILITY, INTERMEDIATE (short wheelbase), 4 DOOR**  
(To be filled in and returned with bid.)

Vic Bailey Ford Lincoln Mercury Inc  
P.O. Box 3568  
Spartanburg, SC 29304

MAKE Ford MODEL Escape YEAR 2009  
ENGINE: 3.0 LITER 4 CYL          TRANS 6 SPEED AUTO  
TIRE SIZE: P235/70R16 BATTERY: 550 CCA  
ALTERNATOR: 110 AMPS CARBURETOR/FUEL INJECTION: Fuel Injection  
EPA GAS MILEAGE (HWY): 24 MPG REAR AXLE RATIO: 2.93  
REAR BUMPER: Yes BODY STYLE: SUV DOUBLE WALL  
FRONT SEAT: Cloth Front Bucket Seats TOWING CAPACITY 3500lbs  
TAILGATE: Lift Gate BODY LENGTH: NA inches GCWR: 7260lbs

FACTORY INSTALLED ITEMS (YES OR NO)

**NOTE: By indicating "NO" on these options requires a detailed explanation of how these options will be installed on this vehicle. A "NO" will not automatically disqualify a vendors offer. The State Procurement Office will reserve the right to approve or disapprove of the installation method(s).**

- |  |     |                 |    |                 |
|--|-----|-----------------|----|-----------------|
| 1. Dual Low Mount (RH Convex) Mirrors.   | YES | <u>X</u>        | NO | <u>        </u> |
| 2. Battery 465 CCA min.  | YES | <u>X</u>        | NO | <u>        </u> |
| 3. Alternator 100 AMP min.   | YES | <u>X</u>        | NO | <u>        </u> |
| 4. Air Conditioning w/Tinted Glass   | YES | <u>X</u>        | NO | <u>        </u> |
| 5. Gauges (Ammeter/Voltmeter, Oil & Temperature)   | YES | <u>X</u>        | NO | <u>        </u> |
| 6. <b>TOW PACKAGE **FACTORY INSTALLED</b>  | YES | <u>X</u>        | NO | <u>        </u> |
| 7. Minimum 18 Gallon Fuel Tank (May require auxiliary)<br>Fuel Tank Size Offered is 16.5 Gallons     | YES | <u>        </u> | NO | <u>X</u>        |
| 8. AM/FM Stereo Radio  | YES | <u>X</u>        | NO | <u>        </u> |
| 9. Rear Axle Locking Differential<br>Vehicle is equipped with Advance Trac w/ Roll Stability Control | YES | <u>        </u> | NO | <u>X</u>        |
| 10. Center Console   | YES | <u>X</u>        | NO | <u>        </u> |
| 11. Cruise Control   | YES | <u>X</u>        | NO | <u>        </u> |



- |  |     |               |    |               |
|--|-----|---------------|----|---------------|
| 12. Carpet Mats  | YES | <u>X</u>      | NO | <u>      </u> |
| 13. Power Windows and Power Locks  | YES | <u>X</u>      | NO | <u>      </u> |
| 14. Auxiliary Switch (standard state spec.)<br>Switch will be dealer installed | YES | <u>      </u> | NO | <u>X</u>      |
| 15. Step Bar – Entry / Egress (standard state spec.)<br>Step bar not required  | YES | <u>      </u> | NO | <u>X</u>      |
| 16. Radio Noise Suppression (standard state spec.)                             | YES | <u>X</u>      | NO | <u>      </u> |

STANDARD WARRANTY: 36 months/ 36000 miles bumper to bumper and 60 months/ 60000 miles power train

STANDARD FACTORY COLORS AVAILABLE:

EXTERIOR: Torch Red, Redfire, Light Sage, Black Pearl Slate, Sport Blue, Black,  
Brilliant Silver, Sterling Grey, White Suede and Oxford White

INTERIOR: Black and Camel

PDI DEALER, NAME & LOCATION: Vic Bailey Ford, Spartanburg SC  
Ben Satcher Ford, Lexington SC



Vic Bailey Ford Lincoln Mercury Inc  
P.O. Box 3568  
Spartanburg, SC 29304

Item	Quantity	Unit of Measure	Unit Price (same as "Base Price")	Extended Price
4	40.000	each	\$19603.00	\$784,120.00

**Product Catg.:** 07180 – SUV Type Vehicles (Incl. Carryalls)

**Item Description:** TRUCK, 4 x 4 or All Wheel Drive / 4 X 2 UTILITY, INTERMEDIATE (short wheelbase), 4 DOOR

Manufacturer Ford Model: Escape

75 Days ARO Model #: U93

**Tendering Text:** The evaluated amount will consist of the "Base Price" (specified vehicle to include "Factory Installed Items") plus the weighted value of "Add" option items ("Total Adds" x 25%) minus the weighted value of "Deduct" option items ("Total Deducts" x 25%).

Complete the following worksheet to calculate the "Evaluated Amount":

Base Price (enter in "Unit Price" block above) ... \$ 19603.00

PLUS Total Adds \$ 0.00 x 0.25 = \$ 0.00

MINUS Total Deducts \$ 2320.00 x 0.25 = \$ 580.00

Evaluated Amount (to be posted to the Life Cycle Costing Worksheet): \$ 19023.00